Onboard new users and prevent churn



User view Designer view Tips for designers Welcome new users by name and briefly introduce the value of your product. On the final card of your Onboarding phase Welcome Tour, include a CTA (Call to Action) button 1. to navigate users through your platform or its essential Welcome Tour features via Feature Tour(s). This Tour should be displayed only once for each new user. After the Welcome Tour is completed or skipped, we recommend displaying the Checklist widget for further exploration. A Feature Tour accelerates the process of understanding and using your product or its key sections/features. After Feature Tour(s) completing the Feature Tour, don't forget to request feedback using an Adoption Meter widget. If you find Onboarding phase your Tour is not as helpful as intended, consider adjusting its content or the flow's structure. The Checklist widget, containing Feature Tours, videos, and/or articles, represents a powerful tool for Checklist speeding up your user onboarding. It shows immediate progress and keeps your users on the desired learning track. When the Checklist and Tours are dismissed or skipped, another way to deliver information to your Hint(s) users (when they are ready to learn) is through your (Tooltips) 'support layer,' consisting of Hints, the Life Ring Button (LRB), and Knowledge base elements—all permanently present in your app. Unlike Hints, which are dedicated to specific product Support phase features or sections, the Life Ring Button (LRB) serves as a central access point for all your support content **Life Ring Button** and user-dedicated communication channels. The (Help Center) LRB provides links to articles, video tutorials, and essential tours, as well as access to a feedback form, and third-party chat and/or calendar. If you have a feature-rich app, centralize your support content (such as articles, video tutorials, technical documentation, etc.) and make it easily accessible **Knowledge Base** from one repository, the Knowledge Base. Add links (Learning Center) to Knowledge Base articles in your LRB, Checklist, Hints, and/or Tours. Engagement phase Inform and engage users about your new feature, app version, best practice case, or webinar while Announcement(s) they work in your app. Display announcements temporarily for the duration of the promotion and/or exclusively to a specific user segment. During the trial, ask users about their experience Follow-up phase using a 'Trial' Survey. Based on their feedback, 5. adjust your flow structure or content. If you find that Survey they are at risk of dropping, use custom rules to offer them a free trial extension and/or a discounted rate.